



# Salesperson Prelicense Course

Fall 2026

AS OF 04/15/2026 - subject to change\*

Date		Time	Chapter/Description
TUESDAY	AUG 11	6:00PM-9:00PM	Orientation
THURSDAY	AUG 13	6:00PM-10:00PM	Chapter 1: Property
TUESDAY	AUG 18	6:00PM-10:00PM	Chapter 2: Rights - Part 1
THURSDAY	AUG 20	6:00PM-10:00PM	Chapter 2: Rights - Part 1
TUESDAY	AUG 25	6:00PM-10:00PM	Chapter 3: Ownership
THURSDAY	AUG 27	6:00PM-10:00PM	Chapter 4: Transfer
SATURDAY	AUG 29	8:30AM-12:30PM	Chapter 5: Government - Part 1
		1:30PM-5:30PM	Chapter 5: Government - Part 2
TUESDAY	SEPT 1	6:00PM-10:00PM	Chapter 6: Agency - Part 1
THURSDAY	SEPT 3	6:00PM-10:00PM	Chapter 6: Agency - Part 2
TUESDAY	SEPT 8	6:00PM-10:00PM	Chapter 7: Contracts
THURSDAY	SEPT 10	6:00PM-10:00PM	Chapter 8: Leases
TUESDAY	SEPT 15	6:00PM-10:00PM	Chapter 9: Agency & Contracts Practicals
THURSDAY	SEPT 17	6:00PM-8:00PM	Chapter 9: Contracts Practical Cont'd
		8:00PM-10:00PM	MIDTERM
TUESDAY	SEPT 22	6:00PM-10:00PM	Chapter 10: Value
THURSDAY	SEPT 24	6:00PM-10:00PM	Chapter 11: Value Practicals
TUESDAY	SEPT 29	6:00PM-10:00PM	Chapter 12: Finance - Part 1
THURSDAY	OCT 1	6:00PM-10:00PM	Chapter 12: Finance - Part 2
TUESDAY	OCT 7	6:00PM-10:00PM	Chapter 14: Seller's Net
			*CONTRACTS EXERCISES DUE*
THURSDAY	OCT 8	6:00PM-10:00PM	Chapter 15: Buyer's Cost
TUESDAY	OCT 13	6:00PM-10:00PM	Chapter 16: License Law
THURSDAY	OCT 15	6:00PM-10:00PM	Chapter 17: Rules & Regulation
TUESDAY	OCT 20	6:00PM-10:00PM	Chapter 18: Math Review
THURSDAY	OCT 22	6:00PM-10:00PM	Chapter 13: Finance Practical / Ethics / Safety
<i>Saturday</i>	<i>OCT 24</i>	<i>8:30-5:30</i>	<i>Optional (but highly recommended) Cram Session</i>
<i>Sunday</i>	<i>OCT 25</i>	<i>8:30-5:30</i>	<i>Optional (but highly recommended) Cram Session</i>
<b>TUESDAY</b>	<b>OCT 27</b>	<b>6:00PM-10:00PM</b>	<b>Final Exam (First Take)</b>
<b>THURSDAY</b>	<b>OCT 29</b>	<b>6:00PM-10:00PM</b>	<b>Final Exam (Re-Take if necessary)</b>

\* SCHEDULE COULD CHANGE DUE TO UNFORESEEN CIRCUMSTANCES e.g. hurricanes, worldwide pandemic, etc.