

# Salesperson Prelicense Course

Fall 2025

AS OF 08/08/2025 - subject to change\*

Date		Time	Chapter/Description
TUESDAY	FEB 24	6:00PM-9:00PM	Orientation
THURSDAY	FEB 26	6:00PM-10:00PM	Chapter 1: Property
TUESDAY	MAR 3	6:00PM-10:00PM	Chapter 2: Rights - Part 1
THURSDAY	MAR 5	6:00PM-10:00PM	Chapter 2: Rights - Part 1
TUESDAY	MAR 10	6:00PM-10:00PM	Chapter 3: Ownership
THURSDAY	MAR 12	6:00PM-10:00PM	Chapter 4: Transfer
SATURDAY	MAR 14	8:30AM-12:30PM	Chapter 5: Government - Part 1
		1:30PM-5:30PM	Chapter 5: Government - Part 2
TUESDAY	MAR 17	6:00PM-10:00PM	Chapter 6: Agency - Part 1
THURSDAY	MAR 19	6:00PM-10:00PM	Chapter 6: Agency - Part 2
TUESDAY	MAR 24	6:00PM-10:00PM	Chapter 7: Contracts
THURSDAY	MAR 26	6:00PM-10:00PM	Chapter 8: Leases
TUESDAY	MAR 31	6:00PM-10:00PM	Chapter 9: Agency & Contracts Practicals
THURSDAY	APR 2	6:00PM-8:00PM	Chapter 9: Contracts Practical Cont'd
		8:00PM-10:00PM	MIDTERM
TUESDAY	APR 7	6:00PM-10:00PM	Chapter 10: Value
THURSDAY	APR 9	6:00PM-10:00PM	Chapter 11: Value Practicals
TUESDAY	APR 14	6:00PM-10:00PM	Chapter 12: Finance - Part 1
THURSDAY	APR 16	6:00PM-10:00PM	Chapter 12: Finance - Part 2
TUESDAY	APR 21	6:00PM-10:00PM	Chapter 14: Seller's Net
			*CONTRACTS EXERCISES DUE*
THURSDAY	APR 23	6:00PM-10:00PM	Chapter 15: Buyer's Cost
TUESDAY	APR 28	6:00PM-10:00PM	Chapter 16: License Law
THURSDAY	APR 30	6:00PM-10:00PM	Chapter 17: Rules & Regulation
TUESDAY	MAY 5	6:00PM-10:00PM	Chapter 18: Math Review
THURSDAY	MAY 7	6:00PM-10:00PM	Chapter 13: Finance Practical / Ethics / Safety
Saturday	MAY 16	8:30-5:30	Optional (but highly recommended) Cram Session
Sunday	MAY 17	8:30-5:30	Optional (but highly recommended) Cram Session
TUESDAY	MAY 19	6:00PM-10:00PM	Final Exam (First Take)
THURSDAY	MAY 20	6:00PM-10:00PM	Final Exam (Re-Take if necessary)

\* SCHEDULE COULD CHANGE DUE TO UNFORESEEN CIRCUMSTANCES e.g. hurricanes, worldwide pandemic, etc.