



Salesperson Prelicense Course

Spring 2025

REVISED 10/27/24 - subject to change*

Date		Time	Chapter/Description
TUESDAY	AUG 12	6:00PM-9:00PM	Orientation
THURSDAY	AUG 14	6:00PM-10:00PM	Chapter 1: Property
TUESDAY	AUG 19	6:00PM-10:00PM	Chapter 2: Rights - Part 1
THURSDAY	AUG 21	6:00PM-10:00PM	Chapter 2: Rights - Part 1
TUESDAY	AUG 26	6:00PM-10:00PM	Chapter 3: Ownership
THURSDAY	AUG 28	6:00PM-10:00PM	Chapter 4: Transfer
SATURDAY	AUG 30	8:30AM-12:30PM	Chapter 5: Government - Part 1
		1:30PM-5:30PM	Chapter 5: Government - Part 2
TUESDAY	SEPT 2	6:00PM-10:00PM	Chapter 6: Agency - Part 1
THURSDAY	SEPT 4	6:00PM-10:00PM	Chapter 6: Agency - Part 2
TUESDAY	SEPT 9	6:00PM-10:00PM	Chapter 7: Contracts
THURSDAY	SEPT 11	6:00PM-10:00PM	Chapter 8: Leases
TUESDAY	SEPT 16	6:00PM-10:00PM	Chapter 9: Agency & Contracts Practicals
THURSDAY	SEPT 18	6:00PM-8:00PM	Chapter 9: Contracts Practical Cont'd
		8:00PM-10:00PM	MIDTERM
TUESDAY	SEPT 23	6:00PM-10:00PM	Chapter 10: Value
THURSDAY	SEPT 25	6:00PM-10:00PM	Chapter 11: Value Practicals
TUESDAY	SEPT 30	8:30-12:30	Chapter 12: Finance - Part 1
THURSDAY	OCT 2	1:30-5:30	Chapter 12: Finance - Part 2
TUESDAY	OCT 7	6:00PM-10:00PM	Chapter 14: Seller's Net
THURSDAY	OCT 9	6:00PM-10:00PM	Chapter 15: Buyer's Cost
TUESDAY	OCT 14	6:00PM-10:00PM	Chapter 16: License Law
THURSDAY	OCT 16	6:00PM-10:00PM	Chapter 17: Rules & Regulation
TUESDAY	OCT 21	6:00PM-10:00PM	Chapter 18: Math Review
THURSDAY	OCT 23	6:00PM-10:00PM	Chapter 13: Finance Practical / Ethics / Safety
Saturday	OCT 25	8:30-5:30	Optional (but highly recommended) Cram Session
Sunday	OCT 26	8:30-5:30	Optional (but highly recommended) Cram Session
TUESDAY	OCT 28	6:00PM-10:00PM	Final Exam (First Take)
THURSDAY	OCT 30	6:00PM-10:00PM	Final Exam (Re-Take if necessary)

* SCHEDULE COULD CHANGE DUE TO UNFORESEEN CIRCUMSTANCES e.g. hurricanes, worldwide pandemic, etc.