



Salesperson Prelicense Course

SPRING 2024

AS OF 10/5/23 - subject to change*

Date		Time	Chapter/Description
TUESDAY	AUG 6	6:00PM-9:00PM	Orientation
THURSDAY	AUG 8	6:00PM-10:00PM	Chapter 1: Property
TUESDAY	AUG 13	6:00PM-10:00PM	Chapter 2: Rights - Part 1
THURSDAY	AUG 15	6:00PM-10:00PM	Chapter 2: Rights - Part 2
TUESDAY	AUG 20	6:00PM-10:00PM	Chapter 3: Ownership
THURSDAY	AUG 22	6:00PM-10:00PM	Chapter 4: Transfer
SATURDAY	AUG 24	8:30AM-12:30PM	Chapter 5: Government - Part 1
		1:30PM-5:30PM	Chapter 5: Government - Part 2
TUESDAY	AUG 27	6:00PM-10:00PM	Chapter 6: Agency - Part 1
THURSDAY	AUG 28	6:00PM-10:00PM	Chapter 6: Agency - Part 2
TUESDAY	SEPT 3	6:00PM-10:00PM	Chapter 7: Contracts
THURSDAY	SEPT 5	6:00PM-10:00PM	Chapter 8: Leases
TUESDAY	SEPT 10	6:00PM-10:00PM	Chapter 9: Agency & Contracts Practicals
THURSDAY	SEPT 12	6:00PM-8:00PM	Chapter 9: Contracts Practical Cont'd
		8:00PM - 10:00PM	MIDTERM
TUESDAY	Sept 17	NO CLASS	NAR C5 Conference
THURSDAY	Sept 19	NO CLASS	NAR C5 Conference
TUESDAY	Sept 24	6:00PM-10:00PM	Chapter 10: Value
THURSDAY	Sept 26	6:00PM-10:00PM	Chapter 11: Value Practicals
SATURDAY	Sept 28	8:30-12:30	Chapter 12: Finance - Part 1
		1:30-5:30	Chapter 12: Finance - Part 2
TUESDAY	Oct 1	6:00PM-10:00PM	Chapter 14: Seller's Net
THURSDAY	Oct 3	6:00PM-10:00PM	Chapter 15: Buyer's Cost
TUESDAY	Oct 8	6:00PM-10:00PM	Chapter 16: License Law
THURSDAY	Oct 10	6:00PM-10:00PM	Chapter 17: Rules & Regulation
TUESDAY	Oct 15	6:00PM-10:00PM	Chapter 18: Math Review
THURSDAY	Oct 17	6:00PM-10:00PM	Chapter 13: Finance Practical / Ethics / Safety
Saturday	Oct 19	8:30-5:30	Optional (but highly recommended) Cram Session
Sunday	Oct 20	8:30-5:30	Optional (but highly recommended) Cram Session
TUESDAY	Oct 22	6:00PM-10:00PM	Final Exam (First Take)
THURSDAY	Oct 24	6:00PM-10:00PM	Final Exam (Re-Take if necessary)

* SCHEDULE COULD CHANGE DUE TO UNFORESEEN CIRCUMSTANCES i.e. hurricanes, worldwide pandemic, etc.