



# Salesperson Prelicense Course

SPRING 2024

AS OF 10/5/23 - subject to change\*

Date		Time	Chapter/Description
WEDNESDAY	FEB 21	6:00PM-9:00PM	Orientation
THURSDAY	FEB 22	6:00PM-10:00PM	Chapter 1: Property
TUESDAY	FEB 27	6:00PM-10:00PM	Chapter 2: Rights - Part 1
THURSDAY	FEB 29	6:00PM-10:00PM	Chapter 2: Rights - Part 2
TUESDAY	MAR 5	6:00PM-10:00PM	Chapter 3: Ownership
THURSDAY	MAR 7	6:00PM-10:00PM	Chapter 4: Transfer
SATURDAY	MAR 9	8:30AM-12:30PM	Chapter 5: Government - Part 1
		1:30PM-5:30PM	Chapter 5: Government - Part 2
TUESDAY	MAR 12	6:00PM-10:00PM	Chapter 6: Agency - Part 1
THURSDAY	MAR 14	6:00PM-10:00PM	Chapter 6: Agency - Part 2
TUESDAY	MAR 19	6:00PM-10:00PM	Chapter 7: Contracts
THURSDAY	MAR 21	6:00PM-10:00PM	Chapter 8: Leases
TUESDAY	MAR 26	6:00PM-10:00PM	Chapter 9: Agency Practical/Chapter 9: Contracts Pract.
THURSDAY	MAR 28	6:00PM-8:00PM	Chapter 9: Contracts Practical Cont'd
		8:00PM - 10:00PM	MIDTERM
TUESDAY	APR 2	6:00PM-10:00PM	Chapter 10: Value
THURSDAY	APR 4	6:00PM-10:00PM	Chapter 11: Value Practicals
SATURDAY	APR 6	8:30-12:30	Chapter 12: Finance - Part 1
		1:30-5:30	Chapter 12: Finance - Part 2
TUESDAY	APR 9	6:00PM-10:00PM	Chapter 14: Seller's Net
THURSDAY	APR 11	6:00PM-10:00PM	Chapter 15: Buyer's Cost
TUESDAY	APR 16	6:00PM-10:00PM	Chapter 16: License Law
THURSDAY	APR 18	6:00PM-10:00PM	Chapter 17: Rules & Regulation
TUESDAY	APR 23	6:00PM-10:00PM	Chapter 18: Math Review
THURSDAY	APR 25	6:00PM-10:00PM	Chapter 13: Finance Practical / Ethics / Safety
Saturday	APR 27	8:30-5:30	Optional (but highly recommended) Cram Session
Sunday	APR 28	8:30-5:30	Optional (but highly recommended) Cram Session
TUESDAY	APR 30	6:00PM-10:00PM	Final Exam (First Take)
WEDNESDAY	MAY 2	6:00PM-10:00PM	Final Exam (Re-Take if necessary)

\* SCHEDULE COULD CHANGE DUE TO UNFORESEEN CIRCUMSTANCES i.e. hurricanes, worldwide pandemic, etc.