



Salesperson Prelicense Course

Spring 2023 (LIVE-STREAM VIA ZOOM)

AS OF 11/2/22 - subject to change

Date		Time	Chapter/Description
TUESDAY	FEB 21	6:00-8:00ish?	Orientation
THURSDAY	FEB 23	6:00-10:00	Chapter 1: Property
SATURDAY	FEB 25	8:30-12:30	Chapter 2: Rights - Part 1
		1:30-5:30	Chapter 2: Rights - Part 2
TUESDAY	FEB 28	6:00-10:00	Chapter 3: Ownership
THURSDAY	MAR 2	6:00-10:00	Chapter 4: Transfer
TUESDAY	MAR 7	6:00-10:00	Chapter 5: Government - Part 1
THURSDAY	MAR 9	6:00-10:00	Chapter 5: Government - Part 2
SATURDAY	MAR 11	8:30-12:30	Chapter 6: Agency - Part 1
		1:30-5:30	Chapter 6: Agency - Part 2
TUESDAY	MAR 14	6:00-10:00	Chapter 8: Contracts
THURSDAY	MAR 16	6:00-10:00	Chapter 10: Leases
TUESDAY	MAR 21	6:00-10:00	Chapter 7: Agency Practical/Chapter 9: Contracts Pract.
THURSDAY	MAR 23	6:00-10:00	Chapter 9: Contracts Practical Cont'd
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TUESDAY	MAR 28	6:00-10:00	Chapter 12: Value
THURSDAY	MAR 30	6:00-10:00	Chapter 11: Lease Practical/Chapter 13: Value Pract.
SATURDAY	APR 1	8:30-12:30	Chapter 14: Finance - Part 1
		1:30-5:30	Chapter 14: Finance - Part 2
TUESDAY	APR 4	6:00-10:00	Chapter 16: Seller's Net
THURSDAY	APR 6	6:00-10:00	Chapter 17: Buyer's Cost
TUESDAY	APR 11	6:00-10:00	Chapter 18: License Law
THURSDAY	APR 13	6:00-10:00	Chapter 19: Rules & Regulation
TUESDAY	APR 18	6:00-10:00	Chapter 20: Math Review
THURSDAY	APR 20	6:00-10:00	Chapter 15: Finance Practical / Ethics / Safety
<i>Saturday</i>	<i>APR 22</i>	<i>8:30-5:30</i>	<i>Optional (but highly recommended) Cram Session</i>
<i>Sunday</i>	<i>APR 23</i>	<i>8:30-5:30</i>	<i>Optional (but highly recommended) Cram Session</i>
TUESDAY	APR 25	6:00-10:00	Final Exam (First Take)
THURSDAY	APR 27	6:00-10:00	Final Exam (Re-Take if necessary)