



Salesperson Prelicense Course

fall 2022 (LIVE-STREAM VIA ZOOM)

AS OF 04/19/22 - subject to change

Date		Time	Chapter/Description
TUESDAY	AUG 9	6:00-8:00ish?	Orientation
THURSDAY	AUG 11	6:00-10:00	Chapter 1: Property
TUESDAY	AUG 16	8:30-12:30	Chapter 2: Rights - Part 1
THURSDAY	AUG 18	1:30-5:30	Chapter 2: Rights - Part 2
TUESDAY	AUG 23	6:00-10:00	Chapter 3: Ownership
THURSDAY	AUG 25	6:00-10:00	Chapter 4: Transfer
SATURDAY	AUG 27	8:30-12:30	Chapter 5: Government - Part 1
		1:30-5:30	Chapter 5: Government - Part 2
TUESDAY	AUG 30	NO CLASS	GAR ANNUAL CONFERENCE IN NASHVILLE
THURSDAY	SEPT 1	NO CLASS	GAR ANNUAL CONFERENCE IN NASHVILLE
TUESDAY	SEPT 6	6:00-10:00	Chapter 6: Agency - Part 1
THURSDAY	SEPT 8	6:00-10:00	Chapter 6: Agency - Part 2
TUESDAY	SEPT 13	6:00-10:00	Chapter 8: Contracts
THURSDAY	SEPT 15	6:00-10:00	Chapter 10: Leases
TUESDAY	SEPT 20	6:00-10:00	Chapter 7: Agency Practical/Chapter 9: Contracts Pract.
THURSDAY	SEPT 22	6:00-10:00	Chapter 9: Contracts Practical Cont'd
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TUESDAY	SEPT 27	6:00-10:00	Chapter 12: Value
THURSDAY	SEPT 29	6:00-10:00	Chapter 11: Lease Practical/Chapter 13: Value Pract.
SATURDAY	OCT 1	8:30-12:30	Chapter 14: Finance - Part 1
		1:30-5:30	Chapter 14: Finance - Part 2
TUESDAY	OCT 4	6:00-10:00	Chapter 16: Seller's Net
THURSDAY	OCT 6	6:00-10:00	Chapter 17: Buyer's Cost
TUESDAY	OCT 11	6:00-10:00	Chapter 18: License Law
THURSDAY	OCT 13	6:00-10:00	Chapter 19: Rules & Regulation
TUESDAY	OCT 18	6:00-10:00	Chapter 20: Math Review
THURSDAY	OCT 20	6:00-10:00	Chapter 15: Finance Practical / Ethics / Safety
Saturday	OCT 22	8:30-5:30	Optional (but highly recommended) Cram Session
Sunday	OCT 23	8:30-5:30	Optional (but highly recommended) Cram Session
TUESDAY	OCT 25	6:00-10:00	Final Exam (First Take)
THURSDAY	OCT 27	6:00-10:00	Final Exam (Re-Take if necessary)

