



Salesperson Prelicense Course

SPRING 2022 (LIVE-STREAM VIA ZOOM)

AS OF 09/15/21 - subject to change

Date		Time	Chapter/Description
WEDNESDAY	FEB 9	6:00-8:00ish?	Orientation
WEDNESDAY	FEB 16	6:00-10:00	Chapter 1: Property
SATURDAY	FEB 19	8:30-12:30	Chapter 2: Rights - Part 1
		1:30-5:30	Chapter 2: Rights - Part 2
WEDNESDAY	FEB 23	6:00-10:00	Chapter 3: Ownership
Tuesday	MAR 1	6:00-10:00	Chapter 4: Transfer
Thursday	MAR 3	no class	OUT OF TOWN
Tuesday	MAR 8	6:00-10:00	Chapter 5: Government - Part 1
Thursday	MAR 10	6:00-10:00	Chapter 5: Government - Part 2
SATURDAY	MAR 12	8:30-12:30	Chapter 6: Agency - Part 1
		1:30-5:30	Chapter 6: Agency - Part 2
Tuesday	MAR 15	6:00-10:00	Chapter 8: Contracts
Thursday	MAR 17	6:00-10:00	Chapter 10: Leases
Tuesday	MAR 22	6:00-10:00	Chapter 7: Agency Practical/Chapter 9: Contracts Pract.
Thursday	MAR 24	6:00-10:00	Chapter 9: Contracts Practical Cont'd
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Tuesday	MAR 29	6:00-10:00	Chapter 12: Value
Thursday	MAR 31	6:00-10:00	Chapter 11: Lease Practical/Chapter 13: Value Pract.
SATURDAY	APR 2	8:30-12:30	Chapter 14: Finance - Part 1
		1:30-5:30	Chapter 14: Finance - Part 2
Tuesday	APR 5	6:00-10:00	Chapter 16: Seller's Net
Thursday	APR 7	6:00-10:00	Chapter 17: Buyer's Cost
Tuesday	APR 12	6:00-10:00	Chapter 18: License Law
Thursday	APR 14	6:00-10:00	Chapter 19: Rules & Regulation
Tuesday	APR 19	6:00-10:00	Chapter 20: Math Review
Thursday	APR 21	6:00-10:00	Chapter 15: Finance Practical / Ethics / Safety
Saturday	APR 23	8:30-5:30	Optional (but highly recommended) Cram Session
Sunday	APR 24	8:30-5:30	Optional (but highly recommended) Cram Session
Tuesday	APR 26	6:00-10:00	Final Exam (First Take)
Thursday	APR 28	6:00-10:00	Final Exam (Re-Take if necessary)